



# EAT. DRINK. THINK. LOCAL.

### Celebrating Food and Community

Launched in 2017, Edible Western NY & Erie Lakeshore explores local foods from Lewiston, NY, to Edinboro, PA. As an independently owned, regional publication, we celebrate the people who grow, produce, prepare and serve our food and who are the foundation of our local food economy. We are also a member of Edible Communities Inc. and embrace the mission shared by more than 75 associated publications across the U.S. and Canada to connect food lovers to the best resources they can find in their own neighborhoods. Together, we believe that locally sourced, sustainably produced food matters to our health, to our lives, to our communities and to the future of the world around us.

### Across the Region

Edible Western NY & Erie Lakeshore is published four times per year and distributed at more than 120 locations including advertisers and high traffic sites such as farmers' markets, grocery stores, co-ops, wineries, museums, galleries, tourist attractions, hotels and visitor centers. Each season, 99% of the magazines are picked up and readers tell us they keep them for years. Each issue is also mailed directly to paid subscribers, major influencers and is accessible as a digital edition on our website.

### Offering

- Seasonal recipes featuring locally sourced ingredients.
- Cooking tips and practical DIY advice.
- Feature articles that resonate with readers invested in our region.
- Regular columns spotlighting chefs, farmers, artisans and destinations with a culinary perspective.
- An insider's guide to the best seasonal produce, farmers' markets, local food resources and culinarythemed events.

## What readers say...

I just want to let you know what a great publication Edible is.
Beautifully put together.
Elegant looking and well written. Not to mention the subject matter is fantastic. Keep up the good work.

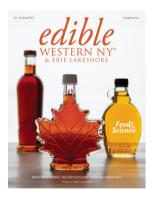
It is wonderful to have this beautiful and important publication to celebrate the local food and culture of our area!

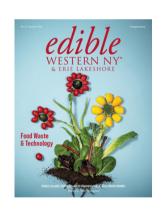
Great magazine! Makes you realize how much our area has to offer.

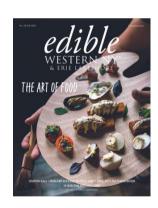


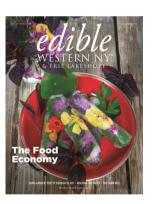
| ISSUE                       | THEMES  | SPACE<br>DEADLINE | AD<br>DEADLINE | PUBLISH DATE |
|-----------------------------|---|-------------------|----------------|--------------|
| SPRING                      | Health   Light<br>Gardening   Planting  | January 23        | January 30     | March 1      |
| SUMMER                      | Heritage   Foodways<br>Farms   Markets  | April 24          | May 1          | June 1       |
| FALL                        | Harvest   Culinary Art<br>Tours   Trails  | July 24           | July 31        | September 1  |
| WINTER Editorial themes, pu | Home   Gathering<br>Entertaining   Dining<br>blishing dates and deadlines subject t | October 17        | October 24     | November 15  |

Editorial themes, publishing dates and deadlines subject to change.









#### Advertise and Receive

- Basic ad design using your photos, logo and text.
- Vendor listing in the Local Marketplace (print + digital).
- A supply of magazines and your location listed as a place to "Find a Copy".
- Live link to your website in the digital edition.
- Opportunity for value-added digital advertising.
- 5% discount for full pre-payment of annual contracts.

#### Ad Guidelines

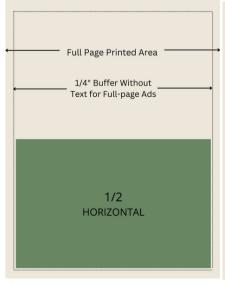
- Files must be submitted as highresolution (300+ dpi) PDF or JPG.
- Color format: CMYK (not RGB).
- Add 0.25 inch on all sides for full page bleed.
- Digital ads must be at correct size,
   72 dpi, JPG or PNG file (no
   PDFs), and RGB color format.

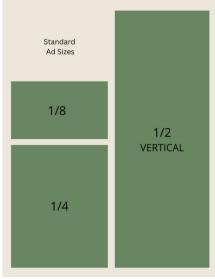


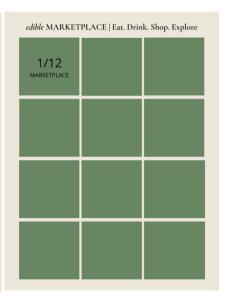
# ADVERTISING RATES AND SPECS 2024

| PREMIUM PLACEMENT                                | SIZE: W X H  | 1 <b>X</b>  | 2 <b>X</b> | 4X      |  |  |
|--|--|---|------------|---------|--|--|
| Back Cover                                       | 8.375" x 10.875"   | \$3,085   | \$2,460    | \$2,240 |  |  |
| Inside Front or Back Cover                       | 8.375" x 10.875"   | \$2,810   | \$2,265    | \$2,055 |  |  |
| INTERIOR PAGES                                   |  |   |            |         |  |  |
| Full Page  | 8.375" x 10.875"   | \$2,205   | \$1,970    | \$1,790 |  |  |
| Half Page (horizontal)                           | 7.375" x 4.8125"   | \$1,520   | \$1,180    | \$1,075 |  |  |
| Half Page (vertical)                             | 3.5625" x 9.875"   | \$1,520   | \$1,180    | \$1,075 |  |  |
| Quarter Page                                     | 3.5625" x 4.8125"  | \$815   | \$690      | \$625   |  |  |
| Eighth Page                                      | 3.5625" x 2.285"   | \$495   | \$385      | \$345   |  |  |
| MARKETPLACE                                      |  |   |            |         |  |  |
| Twelfth Page                                     | 2.25" x 2.3"   | \$299   | \$249      | \$224   |  |  |
| Vendor Listing Only (incl. with all display ads) | name, location, phone number,<br>website address and 10-word<br>description or product list. | \$124   | \$99       | \$84    |  |  |
| DIGITAL & NEWSLETTER ADS                         | 728 x 90 pixels<br>300 x 250 pixels<br>300 x 600 pixels                                      | Ask about digital rates and packages in combination with print advertising. |            |         |  |  |

Prices per issue. All rates net and include full color.







# WHY ADVERTISE WITH US?

## An Engaged Community

From Niagara Falls to Erie, *Edible* readers are curious, connected, community-minded and environmentally-conscious consumers who shop their values. They enjoy cooking, entertaining, traveling and exploring.

#### Our Value

- Targeted, direct access to informed readers who care passionately about food and drink...and who are willing to pay more for quality products and experiences.
- A place to be seen on premium, sustainably sourced paper set adjacent to inspiring editorial. Our advertising to editorial ratio is designed to create a perfect balance that engages readers who spend an average 51 minutes with each issue. Readers say they hold on to each issue, referring back to articles, recipes and ads again and again.
- Added value benefits, including our Local Marketplace, digital ads, newsletter packages and specialty guides.
- Your brand positioned as a leader in the community, supporting a strong local food economy.
- A media partner who genuinely cares about your success and who will work to help you build your business, offering ad design services and marketing consultation.
- An established reputation. Our readers know we produce a high-quality, award-winning publication. No other regional magazine devotes editorial exclusively to local foods and food culture.
- A brand recognized across the U.S. and Canada.
   Tourists know and trust Edible and look to local publications—both online and in print—as a trusted guide to purveyors they want to support.

97%

of Edible readers state that "when I find a product I like, I typically recommend it to people I know."

96%

of readers report taking action as a result of reading Edible... and try to buy food grown or produced locally.

94%

of Edible readers are willing to pay more for products that align with their values.

92%

of Edible readers prioritize food experiences while traveling...and are 8 times more likely to stay at a B&B than the average adult.

91%

of Edible readers list sustainably sourced as a factor in making purchase decisions.

\*Source: MRI/Edible Communities 2023

# GET CONNECTED

#### **Features**

Seasonal Recipes
Chef Spotlights
Farmer Profiles
Food for Thought
Culinary Destinations
Local Marketplace
Specialty Guides



77% female 72% ages 35–64 58% HHI \$100k+ 73% college graduates 35% post-grad degrees 79% homeowners

## Snapshot

14k–16k copies per issue 120+ distribution points 99% pick-up rate 3 readers per copy Published 4x per year

## Media

Print, Digital, Website Newsletter, Social Media





## Contact Us

Fred Cohen

716-626-1226 fredcohenediblewnymagazine @gmail.com

Donna Scibetta

716-864-7520 donna@ediblewesternny.com

Jason Toczydlowski

646-623-3964 jason@ediblewesternny.com

Stephanie Schuckers Burdo 716-499-1090 hello@ediblewesternny.com





